



Hey! Want to get to know me better?

Growing up, my family built 14 houses from the ground up, with us acting as the general contractors.

So I got a lot of hands-on experience with all the details of house construction and I enjoyed working on these projects with my family.

After University, I went into the Marine Corps for the next decade. This instilled in me the leadership principles and traits of the Corps, enhancing my dedication to trust, dedication, and integrity in real estate.

Eventually, I was recruited and went on to build a career in sales first in printing and and later in consulting in a few high-technology industries.

My wife and I have an interest in houses, house restoration, and home improvements. Real estate has always been very interesting and exciting, but I saw myself as a corporate animal.

After working on helping build other people's dreams for a long time, I remember when my wife told me, "Just stop working on other people's dreams already and get your license".

That's what set me on a new trajectory in my life.

I got my license and quickly mastered the art and science of selling homes at the best prices. In my second year, I was ranked in the top 7% of Coldwell Agents globally.

Having personally navigated nearly every type of residential real estate purchase—from buying my first home at 19, relocating for work many times, and upsizing as my family grew, I hit the ground running. Now, we are in the process of downsizing.

Ever since the beginning, houses have been more than just structures to me. They are the centers of our universe, where memories are made, and dreams are built.

As a seasoned negotiator with 30 years of experience in high-stakes contracts, I bring an understanding of human psychology to every deal.

Known for my McGyver-style ingenuity, I can fix and improve just about anything, which comes in handy in understanding and solving the intricate challenges of any property.

My skills as an expert furniture craftsman and 20 years as a professional Alpine ski instructor are a testament to my commitment to attention to details and teaching others.

I have a competitive spirit and a down-to-earth approach. I love to ask questions and listen to my clients so I can fully understand their needs, making every transaction as seamless and successful as possible - which is what makes my work in real estate so fulfilling.

Today, I'm grateful to be making real estate transactions convenient, worry-free and successful for homeowners in the Twin Cities.

At your service,

Mark Philion
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